

Doctoral Student Policy Handbook

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Contents

I. Ph.D. Degree Requirements	
Program Structure	1
Major Area	2
Research Paper Review	4
Research Practicum	4
Minor Area	5
Research Methods	6
Preliminary Examination in the Major Area and Research Methods	8
II. Sample Course Schedule	11
Transfer Credits	14
III. POS Committee	15
POS Committee Make-Up	16
Major Professor	16
Co Major Professors	16
Members of the Committee	16
Non-Voting Members	16
Size	16
POS Committee Changes	17
Developing the Program of Study	17
IV. Dissertation	17
Dissertation Format	17

Proposal Defense	18
Dissertation Defense	19
V. Key Program of Study Evaluations	21
VI. Teaching Responsibility	22
VII. Student Performance Evaluation	24
Academic Requirements	24
Annual Performance Evaluation	24
Completion Time	24
VIII. Travel Funding	25
IX. Dissertation Grant	26
X. PHD Student Research Grant (PSRG)	26
XI. Updating this Handbook	28
Appendices	
Annual PhD Student Review and Evaluation 2022	29
PhD Student Summer Research Awards	40
Application for Dissertation Research Grant	42
PhD Student Travel Approval Form	45
POSC Online Form Example	46
Oral English Certification Test (OECT)	47

I. PHD DEGREE REQUIREMENTS

Program Structure

The Ph.D. program builds on a set of six foundational courses in the business disciplines. Beyond this foundation, the Ph.D. program consists of two or more years of coursework and a dissertation. The coursework is in three inter-related areas –a series of required and/or elective courses in the major area of specialization (Marketing, Information Systems and Business Analytics, Supply Chain Management, Entrepreneurship, Finance or Management), three or more courses in a minor area (e.g., economics, psychology, etc.), and a variety of additional courses on research methodology and statistics. The overall course requirements for these areas are summarized in the following table.

Modules	Courses	Credits
Foundation Requirements – Graduate Level Credits (if needed)	6	18
Major Area of Specialization	6	14
Minor Area	3	9
Research Methods	4	12
Electives	3	9
Dissertation (BUSAD 699)		12
Total	22	74

Students may enter the program with varying levels of preparation. The difference in preparation may arise for several reasons: (a) whether the student has completed a master’s degree; (b) whether the student’s background is a business or a non-business field; and (c) the type of institution from which the student has completed prior academic work.

Students who enter the program with a master's degree may transfer up to 18 credits of graduate credits from their master's program(s). The courses eligible for transfer will be decided by the student's Area Committee, in consultation with the PhD program director. If the Area Committee determines there are not enough eligible credits to transfer (i.e., less than 18 credits), they may suggest or require other courses the student can take at Iowa State to make up for the credit deficit. Undergraduate courses may not be transferred. Students entering the program with only an undergraduate degree will work with their Area Committees to determine how to address the 18 credit deficit.

Major Area

Students must select one (or possibly two) major areas of specialization: Entrepreneurship, Marketing, Supply Chain Management, Management, and Information Systems and Business Analytics, and Finance. Each major area requires a student to take at least four 3-credit courses and two one-credit courses for a total of 14 credits. For Marketing, three 3-credit courses are required in the major, and students choose between MKT 603 and MKT 604. For Management, Information Systems and Business Analytics, Supply Chain Management, and Finance, four courses are required and there are no electives. All students in Entrepreneurship are required to take MGMT 603, MGMT 606 and MGMT607. In addition, all students will take two one-credit research courses during their first and second summers in the program.

Major	Core Courses	Elective Courses
Marketing	MKT 601: Consumer Behavior MKT 602: Marketing Strategy MKT 605X: Marketing Analytics: Quantitative Models & Applications MKT 603: CRM Strategy OR MKT 604: Marketing Issues in Inter-Organizational Relations Two Research Practica	
Information Systems and Business Analytics	MIS 620X: Overview of IS Research MIS 635X: Computational Research in MIS MIS 630X: Empirical Research in MIS MIS 625X: Analytical Research in IS Two Research Practica	

Supply Chain Management	<p>SCM 601: Theoretical Foundations of SCM</p> <p>SCM 604: Logistics Management</p> <p>SCM 603: Purchasing</p> <p>SCM 605: Operations Management</p> <p>SCM 650 & 651: Research Practica</p>	
Management	<p>MGMT 602: Organizational Theory</p> <p>MGMT 603: Strategic Management of Technology & Innovation</p> <p>MGMT 604: Seminar in Organizational Behavior</p> <p>MGMT 605X: Seminar in Strategic Management</p> <p>Two Research Practica</p>	
Entrepreneurship	<p>MGMT 603: Strategic Management of Technology and Innovation</p> <p>MGMT 606: Historical Foundations of Entrepreneurship Research</p> <p>MGMT 607: Current Topics in Entrepreneurship Research</p> <p>Two Research Practica</p>	<p>MGMT 604: Organizational Behavior</p> <p>MGMT 605: Strategy</p> <p>MGMT 602: Organizational Theory</p>

<p>Finance</p>	<p>FIN 600: Finance Theory</p> <p>FIN 610: Corporate Finance</p> <p>FIN 650: Empirical Asset Pricing</p> <p>FIN 660: Current Topics in Finance Research</p> <p>Two Research Practica</p>	
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The requirements in the core and elective courses are the prerogative of the faculty members teaching the courses. Most courses will have a research paper requirement, though this will typically be limited to the preparation of a research proposal that may or may not also include details about the research design—including sample, measurement and research method data. The requirement will not include submission of the research work to a conference or journal, though this should be encouraged if the professor sees promise in the students’ work.

If a student is unable to complete his/her major area course requirements within the first two years of the program, he or she can opt to sign up for an independent study course with a mentor who is willing to offer the course. This option will enable the student to take his/her preliminary exam after the end of the second year in the program.

Research Paper Review

In at least one of the seminars in their area of specialization, students will have an opportunity to practice reviewing research articles. Reviewing papers submitted to journals for publication is an important part of academic life and a crucial service to one’s academic discipline. Seminar instructors will provide students with a review exercise, through which students will read and review one or more papers and then be able to compare their reviews with those from scholars who reviewed the article as part of an actual review process.

Research Practicum

Students have to complete two, one-credit courses during their first and second summers. The practicum requires students to work on a research paper each summer and complete the front end of a potential manuscript before August 15 of their second and third years. This includes, for example, the introduction, model development and theory and/or

hypotheses sections.

Students will work under a faculty advisor during the two summers. Students are allowed to choose their advisors from willing faculty members. Students can choose different supervisors for the two practicum courses. The research practicum for the second summer may be the foundation for the student's dissertation topic.

The faculty advisor supervising the practicum will assume responsibility for evaluating the student's work and providing a grade. The evaluation will be completed and feedback provided to the student by September 1. If the supervisor feels that the quality of work is inadequate, he or she can give an "incomplete" grade. Students will have until the first day of the spring semester of the subsequent year to remove the incomplete grade.

Minor Area

Students are also required to select a supporting or minor area of study. The minor is a subject area that is distinct from the major area but complements it. Students can select the minor in consultation with members of the Area Committee and the major professor (if the student has already selected one). The minor can be in another major area within the Ivy doctoral program or an area offered in one of the colleges outside the Ivy college. The chosen minor area is expected to broaden and deepen the student's area of dissertation research.

A faculty member in the minor area will serve on the student's POS Committee. Coursework in the minor must be approved for graduate credit and deemed appropriate by the Area Committee. Examples of relevant minor areas include:

- Marketing
- Supply Chain Management
- Information Systems and Business Analytics
- Management
- Entrepreneurship
- Finance
- Psychology
- Sociology
- Statistics
- Computer Science
- Industrial Engineering

- Economics
- Biological Sciences
- Advertising/Public Relations
- Anthropology
- Cultural Studies

This list is not exhaustive. Students may select an area not listed above that is relevant to their research objectives and interests.

The minor area of study will require a minimum of 9 credit hours of graduate-level courses. This minimum is for satisfying the requirements of the College of Business. There is a difference between an officially recognized minor (such as the Graduate Minor in Statistics), which is awarded by the minor department or program, and the minor area of study required by the Ph.D. Program. If the student wishes to fulfill the requirements for a formal minor that is officially recognized by the University (and that would explicitly appear on the student's transcript), which is awarded by that other minor department or program (e.g., Psychology, Statistics), the student will need to complete all the requirements as specified by that other department.

Coursework for the minor can be drawn from programs inside and outside the College of Business but excluding the major area of the student. The college does not need a preliminary exam in the minor area.

Research Methods

Ph.D. students need to develop research skills for planning and executing research projects in the areas of literature review, conceptualizing research questions, justifying a research approach and methodology, developing a research design and selecting specific methods and techniques for answering the research questions. They need to be well versed in the process of theory construction and testing.

Students are required to take at least 12 credits of research methods courses. The following courses are deemed appropriate for meeting the research methodology requirement. Most of the courses are offered outside the College of Business, often in the departments of statistics or psychology. This list is not exhaustive. Students will therefore have the option of taking courses not on this list, if approved by the Ph.D. Director or the Area Committee.

This list is current as of March 4, 2019. As departments can and do change their offerings,

students should work with their advisor or POS chair to confirm courses are appropriate for the research methods requirement.

Students are advised to take courses at all levels—400, 500 and 600—instead of loading up at the lower levels.

Statistics

STAT 341	Introduction to the Theory of Probability and Statistics I
STAT 342	Introduction to the Theory of Probability and Statistics II
STAT 402	Statistical Design and the Analysis of Experiments
STAT 404	Regression for Social and Behavioral Research
STAT 407	Methods of Multivariate Analysis
STAT 421	Survey Sampling Techniques
STAT 432	Applied Probability Models
STAT 451	Applied Time Series Analysis
STAT 457	Applied Categorical Data Analysis
STAT 501	Multivariate Statistical Methods
STAT 503	Exploratory Methods and Data Mining
STAT 511	Statistical Methods II
STAT 512	Design of Experiments
STAT 521	Theory and Applications of Sample Surveys
STAT 522	Advanced Applied Survey Sampling
STAT 542	Theory of Probability and Statistics I
STAT 543	Theory of Probability and Statistics II
STAT 544	Bayesian Statistics
STAT 551	Time Series Analysis
STAT 554	Introduction to Stochastic Processes
STAT 587	Statistical Methods for Research Workers (required for statistics minor)
STAT 588	Statistical Theory for Research Workers (required for statistics minor)
STAT 601	Advanced Statistical Methods
STAT 612	Advanced Design of Experiments

Sociology

SOC 511	Research Methodology for the Social Sciences
SOC 512	Applied Multivariate Statistics for Social and Behavioral Sciences
SOC 513	Qualitative Research Methods
SOC 613	Structural Equation Models for Social and Behavioral Sciences

Psychology

PSYCH 440	Psychological Measurement I
PSYCH 508	Research Methods in Applied Psychology
PSYCH 522	Scientific Methods in Human Computer Interaction
PSYCH 542	Applied Psychological Measurement

Anthropology

ANTHR 531	Ethnographic Methods
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Computer Science

COM S 555	Simulation: Algorithms and Implementation
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Industrial Engineering

I E 413	Stochastic Modeling, Analysis and Simulation
I E 448	Manufacturing Systems Engineering
I E 510	Network Analysis
I E 519	Simulation Modeling and Analysis
I E 534	Linear Programming
I E 583	Data Mining

Economics

ECON 500	Quantitative Methods in Economic Analysis
ECON 601	Microeconomic Analysis I
ECON 603	Microeconomic Analysis II
ECON 671	Econometrics I
ECON 672	Econometrics II
ECON 673	Microeconometrics
ECON 674	Macroeconometrics

Preliminary Examination (Comprehensives) in the Major and Research Methods

The preliminary or comprehensive exam has two parts: 1) a written qualifying exam, and 2) a preliminary oral exam. The latter is required by the Graduate College. The former is a requirement of the Ivy College.

The qualifying exam may be given at any time after the student has completed his/her coursework in both the major and research methods. The preliminary exam will rigorously test a student's knowledge of the major subject area as well as the student's ability to analyze, organize, and present subject matter relevant to the field. It will also test the method skills of

the student and assess if the student has the methods rigor and knowledge needed for execution of research ideas.

Qualifying Written Exam:

The qualifying written exam will include eight or more questions relating to the major area and research methods. At least two questions must be related to research methods. Students will be required to answer at least six questions, two of which are related to research methods. The written exam will be conducted in a classroom under the supervision of an examiner. Questions for the qualifying written exam will be developed by the Area Committee, in consultation with the faculty who are responsible for the major area courses, the major professor, and others as deemed appropriate. Although the final evaluation will be the responsibility of the Area Committee, they will seek help of the faculty writing questions and/or experts in the assessed area, including the major professor, to evaluate the student's written exam and provide feedback.

Preparing for the Written Qualifying Exam: The Area Committee can share with the student the names of the faculty that may be writing preliminary exam questions. The student can then contact faculty and obtain from them a reading list, but the exam questions are typically based on the syllabus of the course the student took from the faculty. *A readings list is optional.* If multiple students from an area take the written qualifying exam at the same time, the Area Committee members and faculty teaching doctoral seminars along with the major professors of those students will prepare the written exam questions jointly. The group will decide if customization is needed based on the set of courses taken by the students and the methods content that is relevant for each student's research program.

Questions for the methods section will be prepared by the Area Committee members. The Area Committee may seek the help of both internal and external faculty (particularly the faculty teaching the research methods class inside the college) in constructing the questions. If the student has declared an official statistics minor, then the methods questions must be prepared and graded by a faculty member from the Statistics Department.

Evaluation of the qualifying written exam will be performed by each member of the Area Committee and other persons who wrote questions as well as the major professor. Faculty on the Area Committee are encouraged to discuss their evaluations of the qualifying written exam with the student prior to the preliminary oral examination; talking with them is a good way to prepare for the oral examination.

The qualifying written exam grading will be based on four possible outcomes: Pass, Conditional Pass, Fail with the option of taking the exam again, and Fail with dismissal from the University. The final decision will be based on a majority opinion of the Area Committee.

Conditional Pass: If a student receives a grade of conditional pass, it is up to the Area Committee to determine the conditions that must be met for the student to pass the exam. Typically, a student may be asked to rewrite one or two questions (but no more than two) from the written exam, where the student's performance was judged to be unsatisfactory. In the case of a rewrite, the student will be asked to respond to the same question and in the same manner in which the written exam is conducted. The student will perform the rewrite, on a laptop provided by the COB, while alone in a designated space. The student will be given two hours to perform each rewrite. The Area Committee will evaluate the rewritten responses. In some cases, the Area Committee may also require an additional oral exam as a condition.

Preliminary Oral Exam:

The preliminary oral examination should be scheduled after the student has successfully passed the written qualifying exam. There has to be at least three months between approval of the POSC and the preliminary oral exam. No more than three weeks should pass between the date of the student passing the qualifying written exam and the date of preliminary oral exam. The student must apply to the Graduate College to take the preliminary oral exam by completing the "Preliminary or Final Oral Exam Request" form online.

The student's POSC will conduct the preliminary oral examination. It is up to the discretion of the POSC chair as to whether others are allowed to attend the exam. The POSC members may ask questions that are not related to the written qualifying exam but are related to the content of courses taken in the major of the student or methods courses the student has completed. The preliminary oral exam typically does not cover the student's minor. However, in the case where the student has declared an official university minor (such as Statistics), one of the POSC members is from the department offering the minor, and that faculty member will examine the student from the perspective of the minor.

At the end of the preliminary oral examination, the POSC will deliberate and make a decision. There are four possible outcomes: Pass, Conditional Pass, Fail with the option of taking the exam again, and Fail with dismissal from the University. The final decision will be based on a majority opinion of the POSC, as dictated by Graduate College policy.

Each part of the comprehensive exam, the written qualifying exam and the preliminary oral

exam, can be taken a maximum of two times. A student may earn a failing grade on the written qualifying exam and be given the opportunity to take the exam a second time for the part in which a failing grade was received, as outlined previously. The preliminary oral examination will not be conducted until after the written qualifying exam is administered for the second time (if needed). In instances in which a student fails the initial preliminary oral exam, a second oral exam can be scheduled. The second/repeat preliminary oral exam must be retaken within a one-year span after taking the first oral exam or the student will be terminated from the Ph.D. program. The Graduate College dictates that at least six months must pass between exams.

Forming a Program of Study Committee:

The Graduate College requires a student to have his/her POSC approved no less than three months before he/she plans to sit for the preliminary oral exam. For Ivy College of Business PhD students, this means POSCs should be approved no later than June 1 to sit for the preliminary oral exam in September, and December 1 for the March oral exam. Students should be aware that the approval of a POSC takes time. The application is completed and routed online. It goes first to the DOGE as an FYI. Then it goes to the major professor for approval. Once the major professor approves, it is routed to the rest of the committee for approval. It then returns to the DOGE for approval. Finally, the Graduate College reviews the application and either approves it or rejects it. If rejected, the POSC application will need to be revised by the student and resubmitted, and the entire online approval process will start again. This process can take several weeks, depending on the committee members and their attention to the POSC. Students should plan accordingly.

II. Sample Course Schedule

Ph.D. students who have completed the foundation requirements will take a total of 44 credit hours during the first two years of the program. Except for two credits of research practicum, the remaining 42 credits comprise course work in the fields of major(s), minor(s) research methods and others as deemed appropriate by the area committee and the major professor, if the student has chosen one. If scheduled appropriately, a student should be able to complete all course work in five semesters. The dissertation phase is likely to span the next five semesters. A typical course schedule is presented below for each area. This schedule takes into consideration the current teaching schedule used by the different areas and may change depending on exigencies in each area. Students who do not complete the course and overall program schedule listed below in a timely manner may be terminated from the program.

Information Systems*

	Fall	Spring	Summer
Year 1	RM 2 or MN1 RM 1 Major 1: MIS 620X or 630 X	MN1 or 2 RM 2 Major 2: 625X or 635X	RM 3 RP 1
Year 2	Major 3: MIS 620X or 630 X RM 4 MN 1	Major 4: MIS 625X or 635X MN 2 RM	RP 2 Elective Qualifying Exam
Year 3	Teaching; Preliminary Oral Exam	Teaching; Dissertation Research	Dissertation Research
Year 4	Teaching; Dissertation Research; Proposal Defense	Teaching; Dissertation Research	Dissertation Research
Year 5	Teaching; Dissertation Research	Teaching; Dissertation Research; Final Defense	

Supply Chain Management

	Fall	Spring	Summer
Year 1	Major 1: SCM 604 RM1 RM2	Major 2: SCM 601 MN1 RM 3	RM4 or Elective RP1
Year 2	Major 3: SCM 603 MN2 RM4 or Elective	Major 4: SCM 605 MN 3 or Elective RM	RP2 Elective Qualifying Exam
Year 3	Teaching; Preliminary Oral Exam	Teaching; Dissertation Research	Dissertation Research
Year 4	Teaching; Dissertation Research; Proposal Defense	Teaching; Dissertation Research	Dissertation Research
Year 5	Teaching; Dissertation Research	Teaching; Dissertation Research; Final Defense	

Marketing

	Fall	Spring	Summer
Year 1	Major 1: MKT 601 (Consumer Behavior 1) RM 1 MN 1	Major 2: MKT 603 (Strategy 1) RM 2 MN 2	RM 3 RP 1
Year 2	Major 3: MKT 605 (Modelling) RM 4 Elective 1	Major 4: MKT 602 (Strategy 2) <u>OR</u> MKT 606 (Consumer Behavior 2) MN 3 Elective 2	RP 2 Elective 3 Qualifying Exam

Year 3	Teaching; Preliminary Oral Exam	Teaching; Dissertation Research	Dissertation Research
Year 4	Dissertation Research; Proposal Defense	Teaching; Dissertation Research	Dissertation Research
Year 5	Teaching; Dissertation Research	Teaching; Dissertation Research; Final Thesis Defense	

**Note: Teaching assignments are indicative and subject to change*

Management

	Fall	Spring	Summer
Year 1	RM1 - MGMT 609 Major 1: ENTSP 611 Major 2: MGMT 612	MGMT/ENTSP 620x6 RM 2	RM 3 RP 1
Year 2	Major 3: MGMT 605 MGMT/ENTSP 620x3 RM 4	MGMT/ENTSP 620x3 MN 1 MN 2	RP 2 MN 3 Qualifying Exam
Year 3	Teaching; Preliminary Oral Exam	Teaching; Dissertation Research	Dissertation Research
Year 4	Teaching; Dissertation Research; Proposal Defense	Teaching; Dissertation Research	Dissertation Research
Year 5	Teaching; Dissertation Research	Teaching; Dissertation Research; Final Defense	

Entrepreneurship

	Fall	Spring	Summer
Year 1	RM1 - MGMT 609 Major 1: ENTSP 611 Major 2: MGMT 612	MGMT/ENTSP 620x6 RM 2	RM 3 RP 1
Year 2	Major 3: MGMT 605 MGMT/ENTSP 620x3 RM 4	ENTSP 607 MN 1 MN 2	RP 2 MN 3 Qualifying Exam
Year 3	Teaching; Preliminary Oral Exam	Teaching; Dissertation Research	Dissertation Research
Year 4	Teaching; Dissertation Research; Proposal Defense	Teaching; Dissertation Research	Dissertation Research
Year 5	Teaching; Dissertation Research	Teaching; Dissertation Research; Final Defense	

Finance

	Fall	Sprin	Summer
Year 1	Econ 500 Stat 588 Econ 601	Major: Fin 600 Major: Fin 605 Econ 603	RP1 RM1
Year 2	Major: Fin 650 Econ 671 Elective	Major: Fin 610 Econ 673 Fin 691 Or Elective	RP2 Elective Qualifying Exam
Year 3	Teaching; Preliminary Oral Exam	Teaching; Dissertation Research	Dissertation Research
Year 4	Teaching; Dissertation Research; Proposal Defense	Teaching; Dissertation Research	Dissertation Research
Year 5	Teaching; Dissertation Research	Teaching; Dissertation Research; Final Defense	

*RM – research methods; MN – minor; RP – research practicum

Transfer Credits

At the discretion of the Area Committee, and with the approval of the DOGE and the Graduate College, graduate credits earned as a graduate student at another institution or through a distance education program offered by another institution may be transferred if the grade was B or better. Such courses must have been acceptable toward an advanced degree at that institution and must have been taught by individuals having graduate faculty status at that institution. If a student wishes to transfer credits from graduate courses taken at or through another university as an undergraduate student, it is that student's responsibility to provide verification by letter from that institution that those graduate courses were not used to satisfy undergraduate requirements for a degree. (Grades from courses taken at another institution will **not** be included in ISU grade calculations, nor will the grades be displayed on an ISU transcript.)

A transcript must accompany the POS in order to transfer credits. The Area Committee may ask for other materials, such as a course outline or accreditation of the institution, to evaluate the course. Transfer courses not completed when the POS is submitted must be completed before the term in which the student graduates. A transcript must then be submitted for review and final approval.

III. POS Committee (POSC)

The POS Committee can be set when a student has narrowed his or her field of research and study.¹ For most students, this will typically happen in the second year of the program. As per the Graduate College guideline, **the POSC must be approved no less than three months before the preliminary oral exam.** The student will select a major professor who will recommend to the student other members of the POS Committee.

To select a POS Committee, the following procedure has to be followed:

- Identify your department or program's POSC requirements and deadlines (in addition to those of the Graduate College).
- Go to <https://www.grad-college.iastate.edu/posc/>. Once submitted via Access Plus, the form must be approved by the Committee members and the Program's Director of Education (DOGE). A paper practice form is here: <https://www.grad-college.iastate.edu/documents/forms/POSC.pdf>.
- After submission, check the status often, and send email reminders to faculty who seem slow to respond.
- Check to make sure it is approved by the Graduate College.

The major responsibilities of the POS Committee are:

- Evaluate and approve the student's program of study
- Conduct the preliminary oral examination
- Advise a student during the development of the dissertation
- Read and approve the dissertation
- Conduct the final oral examination or thesis defense

The Graduate College Handbook provides a detailed description of the roles and responsibilities of the POS Committee. It spans areas such as procedures, research and dissertation, major professor's relationship with the student and resolution of problems that may arise in the relationship. It also describes the role of the committee member in these areas. Please refer to Chapter 6.4 of the Graduate Handbook.

¹ The Area Committee will guide students with course related issues and assume responsibility for creating and administering the Written Preliminary Exam. During this time, the Area Committee will guide the student in selection of research areas and development of a program of study. They will also take on the task of reviewing periodically the progress of the student. The Area Committee can advise students on how best to prepare for the preliminary exams in the major area.

POS Committee Makeup

The Major Professor

The major professor serves as chair of the POS Committee and must be a member of the graduate faculty in the student's declared major.

Co-Major Professors

A student may decide to select a co-major professor for the following reasons:

- When a student has a co-major or joint major, each of the major fields must be represented by a different major professor
- When a student's dissertation work requires expertise from more than one professor
- If the major professor resigns or retires from the university, he/she may continue to serve, but a co-major professor who is a member of the graduate faculty must be appointed

When a student has co-major professors, both will have to sign and approve all required forms of the Graduate College.

Members of the Committee

Any graduate faculty member may serve as a member of a student's POS Committee. Members could also be drawn from the student's minor area and from among the faculty that has taught a research methods course. If an official graduate minor has been declared, a graduate faculty member from the minor area must serve on the POS Committee.

Non-Voting Members

When a non-member of the Graduate Faculty has expertise that is relevant for a student's dissertation, he or she may be appointed to the POS Committee as a non-voting member

Size

The POS Committee for a doctoral program should have at least five members of the graduate faculty. It must include three members, including the major professor, from the student's major area. It must include members from different fields of emphasis (minor, research

methods) so as to ensure diversity of thought and perspectives.

POS Committee Changes

Students can change the make-up of the POS Committee to meet their evolving research interests. Recommendations for changes in the POS Committee must have the approval of the student, major professor, DOGE, and all committee members involved in the change before seeking approval of the Graduate College. Committee members who are on Faculty Professional Development Assignment, retired or resigned do not have to sign the change form. Changes can be made online through Access Plus. These changes must be approved by the Dean of the Graduate College.

Developing the Program of Study

The student should complete the POS form as early as possible. The form will list the complete set of courses the student will take during the program. Courses will need to be selected to correct deficiencies in academic preparation and allow study of subject matter in the major and minor areas chosen by the student. Courses will also be selected from the research methods area and which will provide a solid foundation for designing and implementing research projects.

The student can complete the POS form with the help of the Area Committee. In cases where the student has made an early decision on his/her major professor, the POSC form can be completed in consultation with the major professor. Thus, the role of the Area Committee is restricted to only those students that have not made a decision on the major professor.

POS forms are available online through AccessPlus under the Student tab, Graduate Student Status. The POS form is approved by the student, committee members, and the DOGE. When the Graduate College has approved the POS, the status of POS approval can be checked in the AccessPlus Student tab. Approving parties are notified by e-mail when a form is ready for their approval.

IV. Dissertation

Dissertation Format

Students can take one of two approaches to the dissertation. The first approach is a multi-paper model. Under this model, students can submit as dissertation work multiple separate but inter-

related papers. These papers must have a common focus and be of a quality that the Dissertation Committee feels would be suitable for submission to appropriate academic journals. Each paper must contribute significantly to existing body of research; and there should not be considerable overlap in the material covered in these papers. Co-authored papers, with the student as the lead author are acceptable. The second approach is the traditional dissertation wherein the student works on a single major idea and empirically validates the study hypotheses or addresses a set of research questions to great depth.

Proposal Defense

Students are required to take an oral dissertation proposal defense within one to two years before the student's proposed dissertation defense date. The purpose of the proposal defense is to provide an early assessment of a student's proposed dissertation research topic. The dissertation committee will specifically evaluate the suitability of the proposed topic as well as the student's preparation to conduct the proposed research and the viability of the research methodology.

Two weeks prior to the defense, a dissertation proposal document should be submitted to the POS committee. This proposal should include the following:

- Title page: proposed title of dissertation; name of student; date of submission
- Abstract: a 50 to 100 word abstract that specifies the nature of the problem to be pursued, objectives of the study, and data and methods to be employed
- Introduction and Justification: A specific statement of the problem as a researchable issue, its managerial and theoretical relevance, its relationship to past and present research, specific gaps that it fills in the literature
- Literature Review: Discussion of the pertinent literature and placing the proposal in the context of the literature
- Theory Development, Hypotheses, and/or Model Setup: Development of a conceptual model, choice of supporting theory or theories, development of hypotheses to be tested, justification of model assumptions, etc.
- Methodology: Discussion of the proposed research design along with sample and method details
- Timetable: a timetable for milestones to be reached during dissertation research, including research, data collection, analysis and writing phases
- Bibliography: listing the works that most clearly relate to the study as sources of theory, data or methodology

Proposals prepared for two- or three-essay dissertations will have a different layout, which may

include a separate outline for each essay.

The POS committee of the student will assume full responsibility for the proposal defense. The proposal defense can only be taken twice. The second defense must be taken within one year of the first defense. Failure to pass the second time, as decided by the POS committee, will lead to the student's termination from the Ph.D. program. The proposal defense may be open to the public or closed, at the discretion of the POS Committee.

Dissertation Defense

All Ph.D. degree candidates must pass final dissertation defense (or final oral examination). The final defense must be held by the final oral examination deadline date for the semester in which the degree is granted.

Graduate students should register at Iowa State University for the course GR ST 681B (Final Exam) if no course work is needed, during the semester in which the final dissertation defense is taken.

The following conditions must be met before the "Final Oral Exam Request" form is submitted to the Graduate College:

- Full admission status,
- Approved POS form with all coursework completed or in progress,
- English requirement met (for nonnative English speakers),
- Not on probation,
- Time limit not exceeded,
- Approved "Report of Final Oral" & "Graduate Student Approval" forms,
- "Application for Graduation" form (diploma slip) submitted,
- Registered for term in which final oral examination is taken for GR ST 681B (Final Exam) if no course work is needed,
- Overall G.P.A. above 3.00, or petition filed and approved stating extenuating circumstances,
- 24 credits earned in residency during 2 consecutive semesters and 1 summer session or at least ½-time employment at ISU (see Chapter 4 for residency information), and

- A minimum of six months between the preliminary oral and final oral examinations. The Ph.D. final defense, required by the Graduate College, is conducted after the dissertation is finished, is oral and limited to a defense of the dissertation. To receive the degree at the end of a given semester, the student must hold the final defense before the final oral examination deadline for the semester.

The candidate is responsible for initiating the “Final Oral Exam Request” form, which must be submitted to the Graduate College at least **three** weeks before the examination. The candidate must submit copies of the manuscript to members of the POS committee at least **two** weeks before the examination. A committee member who does not receive the thesis at least two weeks before the final oral examination may cancel the examination.

The entire POS Committee must be convened for the final oral examination. Any request to change the makeup of the committee needs to be submitted in writing to the Graduate College and approved by the Dean of the Graduate College before the final oral examination is held. The request must be signed by the student, all committee members involved in the change, and the DOGE. With the approval of the major professor and concurrence of the candidate, interested faculty members and graduate students may attend final oral examinations and, at the invitation of the major professor, may ask questions.

In some cases, it may only be possible to convene the committee in a timely manner if one of the committee members participates at a distance. This is permitted if the distance participation is agreeable to all committee members, if the mode of communication permits the full participation of the committee member at a distance, and if the Graduate College is notified in advance of the examination with the “Preliminary or Final Oral Examination with Committee Member at a Distance” form. The preferred method of distance participation is video conferencing, but speaker phone is acceptable in cases where visual presentation is not critical. The distant committee member must participate for the entire examination. This final exam can only be taken twice. As per Graduate College requirements, the candidate has a maximum of five years from the date of passing the preliminary examination to take the final oral examination and deposit the dissertation. Failure to take the final oral examination within a maximum of five years after passing the preliminary examination requires the candidate to take another preliminary examination and be admitted to candidacy a second time.

V. Key Program of Study Evaluations

Although laid out in the different sections of the handbook, the evaluations a student will go

through during the program are summarized in this section.

Research Practicum – Summer I: Students will have to work on a research topic in their respective major areas and submit a proposal which includes introduction, problem identification, conceptual model, hypotheses, and a research design for data collection or a format approved by the supervising professor. The submission date is August 15, at the end of the first year. The proposal will be submitted to the professor under whose supervision the practicum is being completed. Students will receive a grade from the supervising professor by September 1. If the supervisor feels that the quality of work is inadequate, he or she can give an “incomplete” grade. Students will have until the first day of the spring semester of the subsequent year to remove the incomplete grade.

Annual Student Evaluations: The College conducts an annual evaluation of each Ph.D. student in the spring of each year. The evaluations are conducted by the Area Committees for the first two years. Evaluations are performed by the major professor after the second year since students will also have teaching responsibility. Students are required to submit a completed progress report and a current c.v. for the evaluation process and meet face-to-face with either the Area Committee or his/her major advisor. The structured evaluation process is discussed in more detail in the Appendix, where there is also a flow chart that illustrates the timing.

Research Practicum – Summer II: All students are likely to have completed their major course prerequisites by the spring semester of the second year. Students are required to submit a research proposal in their major area which includes introduction, problem identification, conceptual model, hypotheses, and a research design for data collection, or a format approved by the supervising professor. The submission date is August 15 of the third year. The proposal will be submitted to the professor under whose supervision the practicum is being completed. Students will receive a grade from the supervising professor by September 1. If the supervisor feels that the quality of work is inadequate, he or she can give an “incomplete” grade. Students will have until the first day of the Spring semester of the subsequent year to remove the incomplete grade. This research practicum could be the foundation for the student’s dissertation topic.

Comprehensive Examination: Students will undergo a comprehensive exam in their major area of specialization and research methods at the end of the second year and start of the third year. There are two parts to the exam. The qualifying written exam will be conducted in a classroom under the supervision of an examiner, with six hours allocated. This exam will be prepared and evaluated by the student’s Area Committee, in consultation with the faculty who are responsible for the major area courses, the major professor, and others deemed

appropriate. If the student passes, then he/she will take the preliminary oral exam, which will be administered by the POSC, as required by the Graduate College. There can be no more than three weeks between the successful passing of the written qualifying exam and the preliminary oral exam. Both parts of the comprehensive exam are described in more detail elsewhere in the Handbook.

Dissertation Proposal Defense – Admission to Candidacy: Students are required to take an oral dissertation proposal exam within one to two years before the student’s proposed dissertation defense date. The purpose of the proposal defense is to provide an early assessment of a student’s proposed dissertation research topic. Two weeks prior to the defense, a dissertation proposal document should be submitted to the POS committee. The POS committee of the student will assume full responsibility for the proposal defense. The proposal defense can only be taken twice. The second defense must be taken within one year of the first defense. Failure to pass the second time, as decided by the examination committee, will lead to the student’s termination from the Ph.D. program.

Final Dissertation Defense: The Ph.D. final oral examination is required by the Graduate College and will be conducted after the dissertation is finished. It is oral and limited to a defense of the dissertation. To receive the degree at the end of a given semester, the student must hold the final oral examination before the final oral examination deadline for the semester. The candidate is responsible for initiating the “Request for Final Oral Examination” form, which must be submitted to the Graduate College at least **three** weeks before the examination. The candidate must submit copies of the dissertation manuscript to members of the POS committee at least two weeks before the examination, as required by the Graduate College.

VI. Teaching Responsibility

The experience of teaching is viewed as an integral part of graduate student training for the Ph.D. degree in Business and Technology. The College of Business is strongly committed to training its Ph.D. students to become high quality teachers. This commitment to quality will not only enhance placement opportunities for the student, it also will ensure that undergraduate students receive excellent instruction.

Ph.D. students are required to teach three sections during the third and fourth years, but can start as early as their second year of the program if they are eligible. Ph.D. students are

required to teach two sections during their fifth year. Teaching will typically be at the undergraduate level. Teaching may be limited to the principles course in each discipline, but may cover other areas depending on the background and experience of the Ph.D. student. Students may be given the option of teaching multiple courses during the three semesters to expand their teaching portfolio. This will be done only at the request of the student.

Students are required to take the Center for Excellence in Learning and Teaching (CELT) Teaching Symposium before they begin their teaching duties. The CELT Training Symposium is offered once a year (in August). The Symposium Goals are

- To learn about policies, practices and resources that effect teaching and learning at Iowa State University.
- To become familiar with common student issues, successes and be able to guide students to various campus resources.
- To discover the services, resources and development opportunities provided by CELT.

Before taking direct responsibility for teaching, students will be assigned a teaching mentor by the department chair in their fourth semester. Students may be required to sit in on a course taught by the mentor and learn teaching points through observation. The mentor may also ask the student to teach one or more class sessions and will provide feedback on the student's teaching style and effectiveness.

The student's major professor will be responsible for evaluating the student's teaching at least once per semester through a peer review process. The professor will provide feedback to the student about his or her teaching performance.

International students are required to meet the University minimum requirements for English language proficiency prior to teaching a course. The Oral English Certification Test (OECT) combines OPI and TEACH scores to give results at one of 4 levels of English oral proficiency. You must receive Level-1 full certification, or you are expected to take English 180 during or before your first semester on appointment.

Graduate students whose native language is not English, and whose English proficiency test scores fall below the minimum required for exemption, must take the English Placement Test unless they meet one of the other exemption criteria (see the appendix.)

VII. Student Performance Evaluation/Academic Requirements

Students have to show at all times “satisfactory progress” in the program. Evidence of such progress includes maintenance of a minimum 3.0 cumulative grade point average each term. If a student fails to maintain the 3.0 minimum cumulative GPA, he/she will be placed on probation. Students placed on probation must raise their performance to reach a 3.0 minimum cumulative average within two successive terms following the term in which the deficiency occurred. Failure to meet this requirement will subject the student to dismissal at the discretion of the Area Committee. Graduate students must have a minimum 3.0 cumulative GPA in order to graduate. In addition, any student who receives two or more course grades of C or below will be subject to dismissal from the program at the discretion of the Area Committee.

Annual Student Performance Evaluations

The College of Business conducts an annual evaluation of each Ph.D. student. The aims of the annual evaluation are twofold: (a) provide constructive feedback to the student and (b) enable the College to monitor the progress of students and take appropriate action when necessary. The evaluations are conducted by the Area Committees for the first two years. Evaluations are performed by the major professor after the second year since students will also have teaching responsibility. The evaluations consider the progress of the student in research, teaching and service. Students that receive an unsatisfactory overall progress evaluation in their annual review may be dismissed from the program at the discretion of the Area Committee and the Chair. A copy of the evaluation form that will be used is attached in the Appendix.

A structured evaluation process appears in the Appendix, along with a flow chart that illustrates the timing. This process was approved by the PhD Program Committee in Spring 2022.

Completion Time

Students are expected to complete the program in five years. The College provides 4 years of funding, and a 5th year with adequate progress in the program. In rare cases, a student may need a sixth year to complete his/her degree. If a student needs to stay beyond the fifth year, the terms of stay will be negotiated between the student and the funding sources and requires approval of the DOGE and Dean’s office. The College will provide office space to a sixth-year student only when space is available.

VIII. Travel Funding

1. Purpose

Students are strongly recommended to present their research work at top conferences in their respective fields. To help support participation in these conferences, the following will be allotted for travel money:

2. Coverage

- **First/Second year:** \$1200 (if presenting a paper, can receive get up to \$3000 for that year-*need to send Brenda copy permission/confirmation from the area committee chair that it is a top conference*)
- **Third/Fourth year:** \$2000 (if presenting a paper, can receive get up to \$3000 for that year-*need to send Brenda copy of permission/confirmation from the area committee chair that it is a top conference*)
- **Fifth year (if approved 5th year funding):** \$3000

This money can be used towards conference registration, travel and lodging expenses, and membership in the major area's primary conference organization. **Rental cars are not reimbursable.** You can reserve a car from the ISU Transportation fleet. Other monies may be available through the Graduate College. For example, students are eligible to apply for a \$200 PAG grant each year. Students are advised to avail of all sources within the university to supplement the above amount.

3. Application Process

To obtain funding, students must complete the 'Doctoral Student Travel Approval Form' and send it via email to the Assistant Director for Graduate Programs for approval. Students must adhere to the travel reimbursement policies of their academic department. Expenses that appear to be excessive will not be reimbursed. Students must follow the business travel guidelines set forth by the University.

IX. Dissertation Grant

Any doctoral student in the College who has successfully passed the preliminary oral exam is eligible for a dissertation research grant. Up to \$4,000 may be granted to an approved

application, and each student is eligible for one dissertation grant, regardless of the format of the dissertation and research.

The fund can be used for all data collection and experiment-related activities, including payment to subjects, labs, assistants, and third parties; materials and supplies to complete experiments; and travel to and from data collection sites (travel and lodging costs only).

The fund cannot be used for travel to conferences, pre- or post-dissertation research projects, or subsidizing other research projects of the student or the advisors.

The doctoral student initiates the application. The standard application form is available in the appendix.

The POS Committee reviews and either approves, denies, or recommends change to the grant application. If approval is recommended, the POS chair signs off the application and forwards it to the PhD Program Committee to review.

The PhD Program Committee reviews and either approves, denies, or recommends change to the grant application. If approved, the PhD Program Committee signs off on the application and forwards it to the Assistant Director for PhD Programs, who will then send to the Fiscal Officer for processing.

The POS chair supervises the expense of the grant, which is administered by the home department of the student.

X. PhD Student Research Grants (PSRG)

1. Purpose

- Encourage Ivy College of Business doctoral students to pursue publishable papers prior to their dissertation proposal
- Doctoral students often have research ideas while they are taking coursework but are unable to pursue them because of lack of funding

2. Coverage

- Each doctoral student is eligible for one grant before defending his/her dissertation proposal. Only doctoral students who received "Satisfactory, with no

concern” on their last annual evaluation are eligible. Students must have a completed and approved POS.

- Maximum of \$2,000 per grant.
- Papers completed using this grant CAN be included in the dissertation.
- The fund can be used for all data collection and experiment-related activities, including payment to subjects, labs, assistants, and third parties; materials and supplies to complete experiments; and travel to and from data collection sites (travel and lodging costs only).
- The fund cannot be used for travel to conferences or subsidizing other research projects of the student or the advisors.

3. Application Process

- All proposals must include a letter of support from the student’s major professor (as indicated on the POS form and an indication that IRB materials have been appropriately submitted).
- Proposal: Maximum of 2 pages, 12-point font, single-spaced, and 1-inch margin on all sides. Must include a title, information on research problem, significance of the research, the anticipated contribution of the research, data source, timeline, a detailed budget and justification, and target outlet.
- The PhD Committee reviews and either approves, denies or recommends change to the proposal. If approved, the PhD Committee signs off on the application and forwards it to the Assistant Director for Graduate Programs, who will then send it to the Fiscal Officer for processing.
- Proposals can be submitted anytime, and if approved, funds must be spent within one year

4. Supervision

- The POS chair supervises the expenses, which will be administered by the home department of the student.

XI. Updating this Handbook

The College of Business PhD Program Committee is responsible for maintaining and revising this handbook. Revisions shall be approved by a majority vote of the College of Business PhD

Program Committee. No other approvals are required.

Annual PhD Student Progress Evaluation Report

In order for your advisor, your area faculty, the PhD Committee, and the DOGE to evaluate your progress, every PhD student should submit the following annual evaluation of your activities during the preceding academic year (i.e., the most recent summer, fall, and spring semesters).

The purpose of this evaluation process is to ensure that you are making satisfactory progress in your program of study, and to identify any possible problems or deficiencies, so that appropriate corrective actions can be taken early. We ask you to look back at least one year, and look ahead to the next year and beyond. After you provide the information requested on this report, please ask your advisor to share her/his evaluation, and then discuss this evaluation with your advisor. Your advisor and area faculty who work with PhD students will document their evaluation of your progress. The DOGE will then share her/his assessment of your progress. This report will be used for planning purposes, competitive allocation of scholarships, teaching awards, etc. Each student will provide this report annually until you graduate.

A completed Evaluation Report should be submitted by April 15th, along with copies of your CV, and all publications and working papers listed on your CV or this report. All students enrolled in the PhD program for the prior two semesters should submit a report. Failure to submit this report on time will jeopardize any financial support from the Ivy College. If you foresee any difficulty completing the report on time, please see me now.

You (not your advisor) should address items 1 and 2 on the list below. You, along with your advisor, your area faculty, and the DOGE will then address items 3 – 6 on the list below:

1. Complete sections 1 – 6, and your Self-Evaluation survey (item 7).
2. Give a copy to your advisor and make an appointment to discuss the report in person.
3. Your advisor will complete the Faculty Evaluation survey of your performance in item 8. The PhD Committee will also invite any faculty in your area who actively work with PhD students to complete the Faculty Evaluation survey of your performance in item 8.
4. In section 9, your advisor will then provide her/his additional comments in writing. After sections 1 – 9 are completed by you and your faculty advisor, discuss with your advisor your performance, your self-evaluation, and your advisor's evaluation and comments.
5. Submit the completed Evaluation Report with the evaluation surveys and your advisor's comments (items 7, 8, and 9), along with a copy of your CV and all

publications and working papers, to Brenda Carr via e-mail by April 15th. Give a copy to your advisor.

In section 10, the DOGE will provide her/his evaluation of your progress in writing, add a summary of the results of the area faculty survey (item 8), and share the final document with you and your advisor. This document will become a part of your file that tracks your progress each year toward completion of your degree.

PHD STUDENT PROGRESS SELF-EVALUATION REPORT - 2022

Name: _____

Date: _____

Semester and Year Admitted: _____

1. Current Status:

Area of Concentration: _____

Faculty Advisor / Dissertation Chair: _____

MAJOR MILESTONES	SEMESTER / YEAR OF COMPLETION (OR EXPECTED COMPLETION)
Coursework Completed	
Comprehensive Examination	
Dissertation Proposal Defense	
Paper Submitted to Conference ²	
Paper Presented at Conference ¹	
Paper Submitted to Journal ³	
Paper Accepted for Publication ²	
Final Dissertation Defense	

2. Education: Please list the courses you took during 2021-2022.

Semester: Course Instructor Grade

Please list the courses you plan to take during 2022-2023.

Semester: Course Instructor

² Later in this report you will document which conferences you attend. The faculty in your area will provide a document for the Ivy College PhD Committee listing which conferences in your area are major / elite conferences.

³ Later in this report, you will document which journal(s) you target. Consult the list of Ivy Elite journals in the Ivy College Research Incentive Program, to show whether the journals you target are among this list of top journals.

3. Research Activities: Please describe all your research activities during 2021-2022.

Research Publications:

Please list all of your papers that are accepted and forthcoming, or published at journals. For every such publication, indicate whether this is an Ivy Elite journal, and provide documentation that it was accepted within the last three semesters (e.g., an email from the journal editor).

Research Projects Under Review:

Please list all of your papers that have been submitted for review at journals. For every such paper submitted, indicate whether this is an Ivy Elite journal, and provide documentation indicating that this submission is either approved by or coauthored with a faculty member, and not desk-rejected, within the last three semesters (e.g., an email from the journal editor).

Research Projects In Process:

Please list all other research projects in process that are either authored solo, with a faculty member, or another PhD student. Please indicate the current stage of completion for each project, the target journal, and whether this target is an Ivy Elite journal. Submit a copy of each paper that you report as a completed working paper.

Conference Presentations:

Please provide information about all conferences to which you submitted a paper or attended, and discuss your role (i.e., presented a paper, discussed a paper, chaired a session, etc.). For each conference to which you submitted a paper for presentation, whether accepted or rejected, indicate whether it is a major / elite conference in your field, and provide documentation that the paper submission or conference occurred in the last 3 semesters.

Research Planned:

Please describe your research activities planned for 2022-2023 (include summer 2022).

4. Teaching:

Preparation: If you have not yet taught a course that you will be assigned to teach next year, please discuss what you have done to prepare. Be specific (e.g., worked with a teaching mentor, obtained course syllabus, notes, and exams, attended CELT-sponsored workshops, etc.).

Performance: Please list any courses you taught during 2021-2022. Attach student evaluations.

5. Financial Support:

Research Support Provided: Please indicate any internal research funds or awards that were provided to support your projects, beyond the normal compensation for PhD students.

Research Support Anticipated: Please indicate whether you expect to require any additional financial support next year, beyond the normal compensation for PhD students. For example, please describe whether you will need to purchase data, and discuss any plans to travel during the coming year to present a paper or participate in a doctoral consortium. If you plan to travel, describe the conference and indicate whether this is a major / elite conference in your area. Give the title of your project involved in this plan to travel, and the current stage of completion for this project. Also please indicate whether you plan to teach, and if so, which course(s).

- 6. Miscellaneous Comments:** If there are any other activities (past and future) relevant to your program of study that are not reported elsewhere in this document, please report them here. If you have any other relevant comments regarding your progress, also report them here.

7. Ivy College of Business PhD Student Progress Self-Evaluation Form - 2022

Student Name: _____

Year in Program (1-5+): _____

Student Signature: _____

Date: _____

<i>Evaluation Criteria</i>	State if N/A	Unaccept- able	Below Expect- ations	Meets Expect- ations	Exceeds Expect- ations
FUNDAMENTAL KNOWLEDGE					
Performance in major courses					
Performance in other courses					
Comprehensive exam ⁴					
Comments/Notes:					
RESEARCH					
Performance in research led by others					
Ability to perform independent research					
First-Year Paper ³					
Second-Year Paper ³					
Progress towards dissertation proposal defense ³					
Papers Completed (published, submitted, working)					
Total number of papers submitted to journals					
Progress towards dissertation defense ³					
Comments/Notes:					
VISIBILITY					
Progress towards Ivy Elite publications ³					
Conference presentations ³					
Conference discussant, moderator, reviewer ³					
Conference attendance ³					
Overall Progress towards research visibility					
Comments/Notes:					
TEACHING					
Performance as teaching assistant ³					
Proficiency in independent teaching ³					
Overall Progress towards teaching excellence					
Comments/Notes:					

⁴ These items represent specific metrics emphasized in the AACSB 5-year review of our PhD program. This information helps us to document our effort toward continuous improvement in the performance of our PhD program according to AACSB guidelines.

OVERALL					
Timely progress towards completion of degree ³					
Should student receive a summer research award?					

If necessary, other relevant comments should be included in a formal evaluation letter submitted to the DOGE's office (e.g., trend of performance with regard to prior evaluations and prior specific recommendations regarding research and teaching performance, preparation for job market, etc.).

8. Ivy College of Business PhD Student Progress Faculty Evaluation Form - 2022

Student Name: _____ Year in Program (1-5+): _____

Faculty Signature: _____ Date: _____

<i>Evaluation Criteria</i>	State if N/A	Unaccept- able	Below Expect- ations	Meets Expect- ations	Exceeds Expect- ations
FUNDAMENTAL KNOWLEDGE					
Performance in major courses					
Performance in other courses					
Comprehensive exam ⁵					
Comments/Notes:					
RESEARCH					
Performance in research led by others					
Ability to perform independent research					
First-Year Paper ³					
Second-Year Paper ³					
Progress towards dissertation proposal defense ³					
Papers Completed (published, submitted, working)					
Total number of papers submitted to journals					
Progress towards dissertation defense ³					
Comments/Notes:					
VISIBILITY					
Progress towards Ivy Elite publications ³					
Conference presentations ³					
Conference discussant, moderator, reviewer ³					
Conference attendance ³					
Overall Progress towards research visibility					
Comments/Notes:					
TEACHING					
Performance as teaching assistant ³					
Proficiency in independent teaching ³					
Overall Progress towards teaching excellence					

⁵ These items represent specific metrics emphasized in the AACSB 5-year review of our PhD program. This information helps us to document our effort toward continuous improvement in the performance of our PhD program according to AACSB guidelines.

Comments/Notes:

OVERALL

Timely progress towards degree completion ³					
Should student receive a summer research award?					

If necessary, other relevant comments should be included in item 9 below, or a formal evaluation letter submitted to the DOGE's office (e.g., trend of performance with regard to prior evaluations and prior specific recommendations regarding research and teaching performance, preparation for job market, etc.).

9. COMMENTS OF FACULTY ADVISOR OR DISSERTATION CHAIR

Student Name _____

Faculty Advisor Name _____

Signature of Faculty Advisor* _____

*This section is to be completed by the faculty advisor or dissertation chair, after the student completes sections 1 – 7. For students in their first two years, the faculty advisor will complete this section. After the student’s POSC is formed, the dissertation chair will complete this section.

Note to Faculty Advisor: Please indicate below whether the student’s performance is satisfactory. Then share your assessment of the student’s progress in writing, sign, and discuss your assessment and the details of your evaluation with the student. Please be sure to address the extent to which the student is making satisfactory progress in the program vis-a-vis the expectations and evaluations of area faculty (e.g., the results of survey item 8), and the Ivy College PhD Handbook.

Are there any deficiencies in the student’s progress? If you and the area faculty determine that the student’s performance is Satisfactory with concerns, or Unsatisfactory with probation warnings, please recommend what actions the student must take to remedy the situation. In this case, please provide a time line (e.g., one semester) and a list of specific actions that the student must take in order to demonstrate improvements (e.g., resolve any incomplete coursework, pass comprehensive exam, develop and present to area faculty a new independent research project, defend dissertation proposal, etc.). After this section is completed, your student will submit the report to Brenda Carr. Then the DOGE will add her/his assessment of the student’s performance, along with the results of the survey from area faculty (item 8), and the DOGE’s office will share a copy with you.

Satisfactory, with no concerns _____ Unsatisfactory, with probation warning _____

Satisfactory, with concerns _____ Dismissal _____

Comments:

10. COMMENTS of Director of Graduate Education, Ivy College of Business PhD Program

Student Name _____

Faculty Advisor Name _____

Signature of DOGE _____

Satisfactory, with no concerns _____ **Unsatisfactory, with probation warning** _____

Satisfactory, with concerns _____ **Dismissal** _____

Comments:

Debbie and Jerry Ivy College of Business
Iowa State University
PhD Summer Research Funds
Effective July 1, 2022

1. Purpose

The primary goal of the Ivy PhD program is to prepare students to compete for tenure-track faculty jobs at research universities (e.g., R1 or R2 universities).⁶ Placement of PhD students is a strategic priority of the Ivy College of Business and one of the outcomes that we track for AACSB accreditation. The purpose of the summer research awards is to promote continuous improvement in placement outcomes by incentivizing students to aim toward publishing in the list of Ivy Elite journals.⁷ Students who publish, or are invited to revise and resubmit a paper, at a journal on the Ivy Elite list greatly enhance their placement opportunities.

The annual PhD Student Progress Evaluation Report is a tool designed to help students track their progress toward the goal of having a portfolio of papers that have a reasonable chance of being published in an Ivy Elite journal by the end of their fourth year. We recognize that not every paper targeted at a top journal will be accepted, but we believe that students who target Ivy Elite journals will have the best placement opportunities. The PhD Student Summer Research Award was created to reward and celebrate students who have made significant progress toward publishing in an Ivy Elite journal. Each year an award of \$5,000 will be given to all PhD students who meet the criteria listed below.

2. Criteria for Selection

Students are eligible for a \$5,000 PhD Student Summer Research Award after their third and fourth years, if they show meaningful progress during their first two years (e.g., course grades, quality of first- and second-year papers, comprehensive exam, progress toward dissertation proposal defense, ability to conduct independent research, etc.). The Ivy College PhD Committee will use the following criteria to determine who receives this award. Faculty in each area will provide input about which students in their area have met the criteria. The PhD Committee will then vet the information provided in the student's Annual PhD Student Progress Evaluation Report, along with input from area faculty, and grant the award to qualifying students.

Criteria to receive first award:

- Pass comprehensive exam;
- Advisor must expect that the student will defend dissertation proposal in the fourth year;
- Submit a paper to a major/elite conference;³
- Submit a paper to an Ivy Elite journal.⁴

Criteria to receive second award:

- Defend dissertation proposal;

¹ For details regarding this Carnegie classification system and a list of R1 and R2 research universities in the U.S., see https://en.wikipedia.org/wiki/List_of_research_universities_in_the_United_States, and <https://cehd.gmu.edu/assets/docs/faculty/tenurepromotion/institutions-research-categories.pdf>

² The list of Ivy Elite journals can be found in the Iowa State University Ivy College Research Incentive Program.

³ Students must document that a paper submission occurred in the last 3 semesters (i.e., prior summer and fall and current spring). Faculty in each area will provide a list of all major conferences in their area for the PhD Committee.

⁴ Students must document that a paper submitted to an Ivy Elite journal is either approved by or coauthored with a faculty member, and not desk-rejected, within the last three semesters.

- Present a paper at a major/elite conference;
- Receive an R&R or acceptance at an Ivy Elite journal;
- Submit a different paper to a major/elite conference;
- Submit a different paper to an Ivy Elite journal.

Students are eligible for a PhD Student Summer Research Award in the summer immediately after their fifth year, if they:

- Receive a tenure track job offer from a business school at an R1 or R2 university.

Debbie and Jerry Ivy College of Business
Iowa State University
Doctoral Dissertation Research Grant
Effective July 1, 2022

4. Purpose

As doctoral research has become increasingly complex and costly in terms of data collection and experiment and lab fees, the need for dedicated grants for doctoral dissertation research arises. The College is committed to support high quality doctoral research and to establish a doctoral dissertation research fund.

5. Coverage

- Any doctoral student in the College who has successfully passed comprehensive exams is eligible for this grant.
- Up to \$4,000 may be granted to an approved application, and each student is eligible for one dissertation grant, regardless of the format of the dissertation and research.
- The fund can be used for all data collection and experiment-related activities, including payment to subjects, labs, assistants, and third parties; materials and supplies to complete experiments; and travel to and from data collection sites (travel and lodging costs only).
- The fund cannot be used for travel to conferences, pre- or post-dissertation research projects, or subsidizing other research projects of the student or the advisors.

6. Application Process

- The doctoral student initiates the application. The standard application form is attached to this document;
- The POS committee reviews and either approves, denies, or recommends change to the grant application. If approval is recommended, the POS chair signs off on the application and forwards it to the PhD Committee;
- The PhD Committee reviews and either approves, denies or recommends change to the grant application. If approved, the PhD Committee signs off on the application and forwards it to the Assistant Director for Graduate Programs, who will then send it to the Fiscal Officer for processing.

7. Supervision

- The POS chair supervises the expenses, which will be administered by the home department of the student.

Attachment

College of Business
Application for Dissertation Research Grant

Name: _____ Date: _____

Area of Specialization: _____

Date Passed Preliminary Oral Exam: _____

Amount of Funding Requested: _____

Dissertation Title and Description (1 page maximum, single spaced)

Data Collection or Experiment Procedures (1 page maximum, single spaced)

Budget Justification (1 page maximum, table format preferred)

Comment of POS Committee:

Approve Deny Recommend Changes

POS Chair Signature: _____

PhD Committee:

Approve Deny Recommend Changes

Signature of PhD Committee Chair: _____

COB Doctoral Student Travel/Membership Approval Form

Student Name:

Conference Name:

Date(s) of Conference:

Destination:

Trip Description:

Anticipated Departure Date:

Anticipated Return Date:

Reason for Trip (check as many as apply):

- Presenting a paper
 Member of a panel
 Interviewing for a job
 Volunteer work for a conference
 Meetings related to service to the discipline (e.g., conference program committee)
 Other; please provide details below:
-
-

Estimated Expenses:

Expense	Amount
Airfare	
Hotel (per diem or nights @ \$ per night)	
Conference registration	
Cab/shuttle	
Meals (per diem rate)	
Annual Membership	
Airport Parking	
Mileage (less than 100 miles x .585; more than 100 miles x .2925)	
TOTAL	

Date Approved:

(Must be approved by PhD Program Assistant Director, Brenda Carr)

POSC Worksheet
***Not Official Form**

Not Official Form. This is a practice worksheet for the online POSC form.

I. STUDENT INFORMATION:

Student Name: _____
(Last) (First) (ISU ID#)

II. GRADUATE DEGREE PROGRAM:

1st Major: _____ Area of Specialization _____
 Co-Major: _____ Area of Specialization _____
 1st Minor: _____
 2nd Minor: _____

III. MODIFY DEGREE PROGRAM:

1st Major: _____ Area of Specialization _____
 Co-Major: _____ Area of Specialization _____
 1st Minor: _____
 2nd Minor: _____

IV. COMMITTEE:

Tips

- Members need to have Graduate Faculty status.
- Students need to have at least three members, two of which are in their major. One member needs to be marked outside.
- Ph.D. students need to have at least five members, three of which are in their major. One member needs to be marked outside.

Committee Member Name	Role	Outside	Minor
First and Last	Major Professor or Committee Member	Rep	

V. PROGRAM OF STUDY:

COURSES TAKEN AS AN UNDERGRADUATE

- No more than ten (10) credits earned under the undergraduate degree can be used toward a graduate degree (three 3-credit classes or two 3-credit and one 4-credit class). These courses cannot have been used toward the undergraduate degree.

Department	Course	Course Title	Credits	Term	Year	Grade
<small>(Abbreviation)</small>	Number	<small>(Abbreviate to fit on one line)</small>			<small>(XXXX)</small>	

Not Official Form. This is a practice worksheet for the online POSC form.

For the complete PDF file, go to: http://www.grad-college.iastate.edu/common/forms/files/POSC_r.pdf

Testing of Nonnative English Speaking Students

Test #1: Oral English Certification Test (OECT) for International Teaching Assistants (ITAs)

Graduate students who do not speak English as their first language are required to take the Oral English Certification Test (OECT) (<https://cce.grad-college.iastate.edu/speaking/oect-for-itas/overview>) in any of the following situations:

- they have been offered a teaching assistantship
- they will have some teaching responsibilities even if they are not teaching assistants, e.g. an occasional discussion leader, a substitute presenter, etc.
- they are applying to the Preparing Future Faculty (PFF) or Graduate Student Teaching Certificate (GSTC) Programs.

This language test measures the ability to use spoken English for teaching purposes and is different from the English Placement Test (EPT) that measures general academic English proficiency. This test is administered by the [Center for Communication Excellence](#), Graduate College. The OECT levels are used to make language proficiency-based recommendations to academic departments and graduate programs regarding their students' teaching duties. Students who do not receive OECT certification, i.e. test at OECT Level 2, 3, or 4, are required to take one or more section of English 180 which will provide them with English language support as necessary. These English courses must be completed during the first year of study, and registration holds are placed if the student does not register for these during the first two semesters from the time of appointment.

Graduate students who speak English as their first language can seek an exemption if they reside in certain countries where English is the official language. Additionally, graduate students can seek an exemption if they present TOEFL, IELTS, or PTE results that fall within the OECT exemption criteria (see <https://cce.grad-college.iastate.edu/speaking/oect-for-itas/candidates>).

Instructions and test registration dates are available at <https://cce.grad-college.iastate.edu/speaking/oect-for-itas/schedule>.

For questions about the OECT, please email itas@iastate.edu.

Test #2 English Placement Test (EPT) for all international graduate students

Graduate students whose native language is not English and whose English proficiency test scores fall below the minimum required for exemption, * must take the English Placement Test unless they meet one of the other exemption criteria. ** This test is administered by the Department of English. Students must take the EPT at the beginning of their first semester of enrollment. Students who do not pass the EPT are placed into one or more courses in the English 99 or 101 series. These English courses must be completed during the first year of study, and registration holds are placed if the student does not register for these during the first year of study.

*English proficiency test scores required for exemption from the EPT:

- Minimum TOEFL PBT score of 600, or TOEFL iBT score of 100
- Minimum IELTS Academic score of 7.5
- Minimum PTE (Pearson Test of English) Academic score of 72

**Additional exemption criteria, course fees, and other information about the test can be found at <https://apling.engl.iastate.edu/english-placement-test>.